



MORTGAGE FLEXIBILITY

The mortgage rate is an important feature of any mortgage however, mortgage flexibility is often overlooked at great financial cost in the long run.

As your mortgage associate, it is my mission to ensure that you are aware of all of the features of your mortgage, not just the rate. After all, a mortgage is a contract with the lender and as such, there are terms and conditions that should not be ignored.

Here is an excerpt from a Globe and Mail article about the importance of mortgage flexibility:

"...but some lenders dangle a tantalizing carrot; a lower rate in exchange for restrictive terms.

Restrictive terms prevent you from leaving a lender before your term is up – unless you sell your home. If you decide to refinance or upgrade your home before maturity, a restrictive term means you're stuck with whatever rates your lender feeds you."

I am passionate about serving mortgage customers with a high level of professionalism and expertise. An expertise which ensures all components of your mortgage are optimized including mortgage flexibility.

If you have any mortgage questions please reach out to me anytime. I am happy to be of service and I'm always available.



the MORTGAGE GROUP INC.

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